



Lucy Thomson - Leasing services for the office furniture and IT industries



Lucy Thomson can be contacted on 01344 779 438
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Established more than 15 years ago, Lucy's company specialises in value-added, sales-aid finance programmes for equipment manufacturers and vendors in the office furniture and information technology marketplaces.

It boasts more than 10 years' experience specifically in the office furniture industry and its team includes individuals who have worked for office furniture manufacturers and vendors - thus providing a greater understanding of customer requirements.

The group serves the entire UK market and currently employs in excess of 60 staff. There are four regional offices covering the whole of the country.

Every day businesses are expanding, relocating and upgrading their office facilities. The need for significant capital expenditure can cause some projects to be re-evaluated or even postponed. However, by taking advantage of leasing, businesses can free-up hard-earned capital and working environment projects can become a reality - for the benefit of staff and customers. There is another major advantage - the cost of leasing is classified as a revenue expense and it can be wholly offset against any taxable profit the company makes, thus smaller tax bills and funds preserved for the development of the company.

Here is a complete solution to suit all types of office design, fit-out and refurbishment projects. With its bespoke finance packages, the company offers an excellent opportunity to make cost sensitive projects become reality.

Also offered is a unique on-line quotation system. This efficient, internet-based system enables access to fixed rate finance quotations, calculates upgrade figures and sends proposals on-line.

Many successful long-term relationships have been developed and maintained with vendors, all of whom have benefited from offering alternative finance options to their customers. You may be a small-scale systems vendor or a large-scale equipment manufacturer - we work with all - and welcome the opportunity to add value to your business.

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